



KIOCL LIMITED

A Government of India Enterprise

(Formerly Kudremukh Iron Ore Company Limited)

II BLOCK, KORAMANGALA, BANGALORE - 560034. INDIA

ISO 9001 , 14001 & OHSAS 18001 COMPANY

INVITATION FOR EXPRESSION OF INTEREST

KIOCL LIMITED, a 100% Export Oriented Unit (EOU), intends to sell about 3.5 million tons of iron ore pellets per annum at the rate of about 300,000 MT per month. KIOCL desires to enhance its customer base in overseas & domestic markets and is interested in developing business relationship with firms having good market standing. KIOCL invites expression of interest from buyers of repute having sound marketing and financial strength for empanelment.

Buyers, who are interested in procuring Iron Ore Pellets from KIOCL are requested to respond and furnish the information as per the "**Company Profile**" format attached below to facilitate empanelment.

Special Condition: Buyers in export market should be based outside India.

Executive Director (Commercial)

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FORMAT FOR
COMPANY PROFILE

(To be forwarded in hard copy along with enclosures indicated)

1. Name of the agency with full address including fax / e-mail.
2. Status of the agency : proprietary / partnership / limited company etc.
3. Area of operation : Overseas / Domestic Tariff Area (India)
4. Type of business : End User / Trader
5. Date, place of incorporation. Enclose copy of incorporation certificate duly certified by notary.
6. Contact details of proprietor / partners / directors indicating their mail id and contact numbers (both mobile and land line).
7. Details of contact persons indicating their mail id and contact numbers (both mobile and land line)
8. Name, designation and contact details of the authorized signatory along with authorization letter from head of the organization attesting the signature of the authorized signatory.
9. Brief write up about the organization giving details of its activities, available resources and size of business. Production capacity and manufacturing facilities (if applicable) and approximate requirement of pellets.
10. Details of imports / exports with **all the countries** for the last three years.
- Please indicate item wise quantity & value of imports and exports for each year and also indicate the name and address of organizations with which business transacted.
11. Details of imports / exports with **India** for the last three years.
- Please indicate item wise quantity & value of imports and exports for each year and also indicate the name and address of organizations with which business transacted.
12. Details of specific experience in the field of iron ore business (concentrate, fines, lumps and pellets) item wise and address of mills / organizations with which business transacted including domestic sales if any.
13. Details of offices / branches of the organization in India and abroad. Details of the countries where the agency proposes to sell KIOCL's products.
14. Name and address of bankers. Available L/C limit, certificate from bank regarding performance.
15. Copies of the duly audited annual reports for the last three years including schedules and certified Auditors Report.
16. DTA customers shall furnish the copies of the following ;
 - a) PAN
 - b) Central Excise registration
 - c) VAT/CST registration
 - d) Service Tax registration